



June 19, 2008

Dear Valued Customer,

RE: UTi's "No SLI – No Load" Policy

In preparation for the upcoming Foreign Trade Regulations as communicated in our [letter](#) dated June 18, 2008, UTi is implementing a **No SLI – No Load** policy effective immediately.

Under this policy, UTi will require each Shipper / U.S. Principal Parties in Interest (USPPI) to prepare and present UTi with a properly completed Shipper's Letter of Instruction (SLI) with every export shipment that requires the filing of EEI and to do so at a time that will allow for an on-time AES filing.

The SLI can be in the form of the [UTi SLI](#) or can be in the form of any other document prepared by the USPPI as long as such document clearly identifies the following data elements:

- USPPI's Name and address including contact name and telephone number
- USPPI's IRS Tax ID number (EIN)
- Point of Origin (State Code or FTZ Number) of the cargo
- Schedule B description of commodities
- Domestic (D), foreign (F), or FMS (M) code
- Schedule B Number, Quantity, Unit of Measure
- Value per Schedule B
- Export Control Classification Number (ECCN), when other than EAR99
- Complete Licensing Information, when applicable

Shipments with SLI's that have missing or incomplete data elements will be subject to delay until such time that the information is provided in writing to UTi by the USPPI.

USPPI's with questions regarding any of the data elements are encouraged to visit the [UTi SLI](#) and click on the box number located in the upper right hand corner of the related field where a complete definition and instructions can be found. If further assistance is needed with determining the correct data element or with obtaining a classification, please contact your UTi representative who will be happy to guide you in the process.

USPPI's in non-routed export transactions who are self AES filers are exempt from this policy but must provide UTi with the AES Internal Transaction Number prior to exportation.

We are confident that with this policy and your continued support, we will be successful in meeting the requirements of the Mandatory AES Regulations and continue a smooth and uninterrupted flow of the supply chain.

Sincerely,

UTi, United States, Inc.